

COMPANY PROFILE

# CREATING SOLUTIONS

FOR RELIABLE SATELLITE COMMUNICATIONS

# X SAT—Your reliable ICT Provider



Offering complex  
Satellite Solutions



Creating Unique  
Integrated Solutions



Operating in harsh  
and hard to reach  
Remote Areas

- 2020 Partnership with Huawei in Iraq
- 2017 Partnership with Yahsat for YahClick Service in Africa
- 2009 Partnership with DU Telecom in UAE
- 2006 Partnership with Iridium and Inmarsat
- 2005 Partnership with Thuraya
- 2002 X SAT FZE established in the UAE

# Facts about X SAT

Our company was established in 2002 in Dubai; we have offices in the U.A.E., Kazakhstan, India, and the U.S.A

**18 years**

X SAT has been providing satellite communication services

**150+**

VSAT projects planned and installed (C-band, Ku-band, Ka-band)

**3 MSS operators**

We've teamed up with Thuraya, Iridium, and Inmarsat

**5 FSS operators**

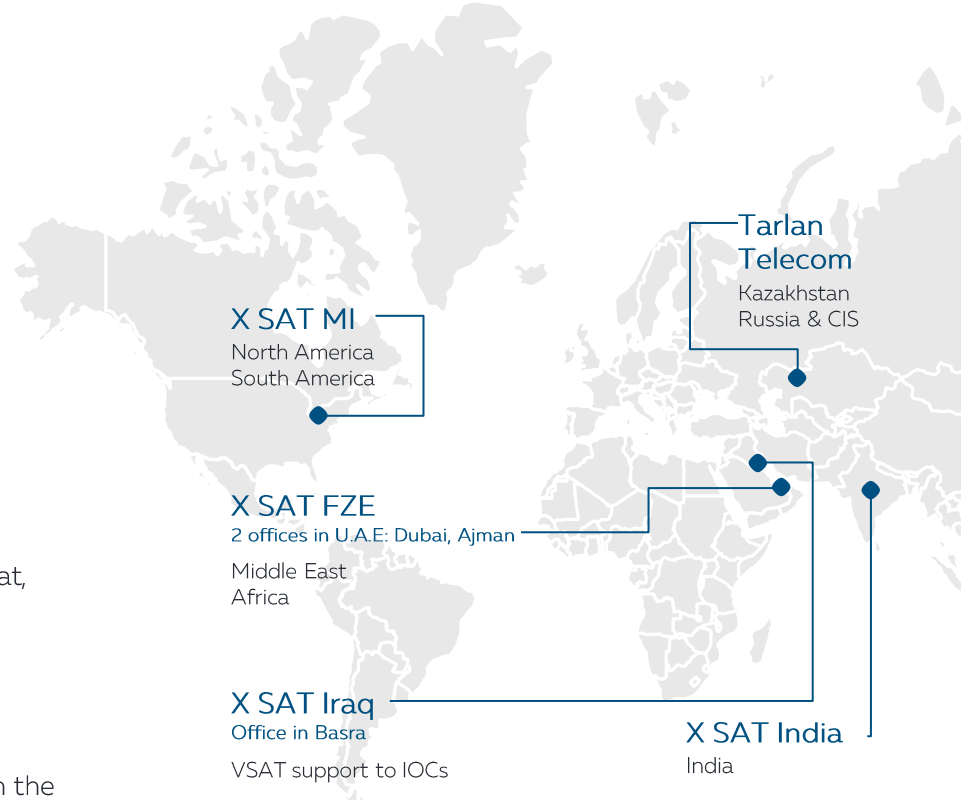
We have teamed up with Yahsat, Telenor, Intersputnik, SES, DU

**15**

Multi cultural team from 15 different countries

**24 countries**

Our team have visited clients in the Middle East and Africa



# With Our Worldwide Partners, We Can Deliver The State of the Art in Technology



# Our Solutions are Tailored and Designed for Different Industries Based on Specific Requirements



Energy



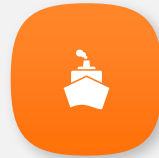
Government



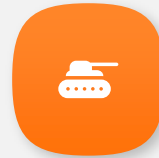
Enterprise



Media



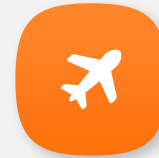
Maritime



Military



NGO



Aeronautic

# Services

## Services

- FSS
- MSS

## Connectivity

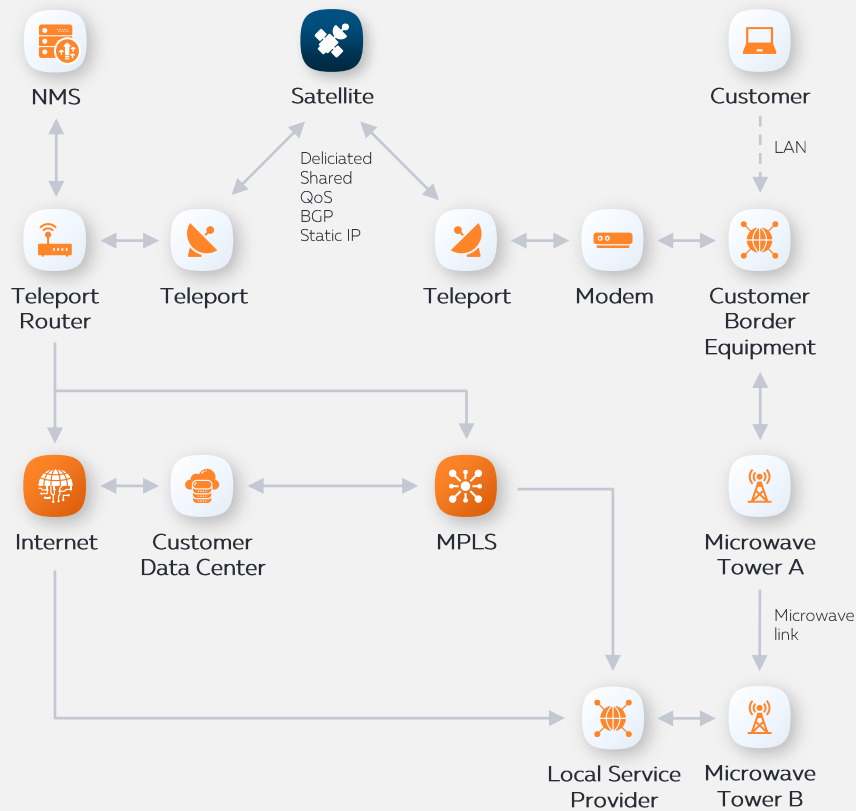
- VSAT
- MPLS
- Microwave

## Bands

- Ka-Band
- Ku-Band
- C-band

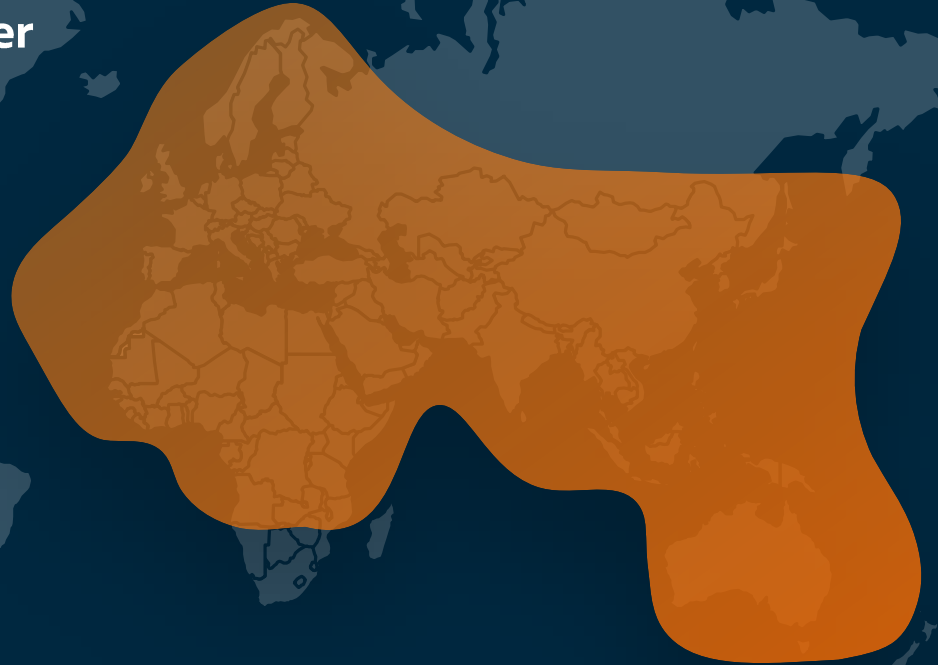
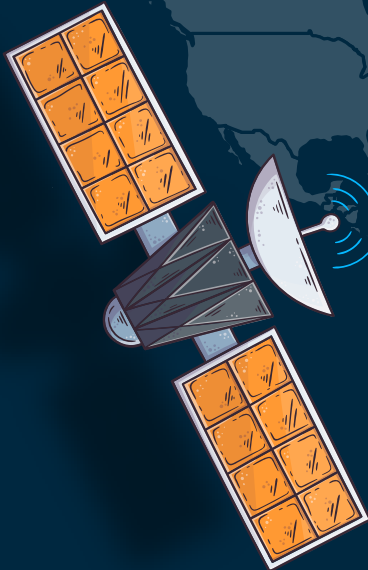
## Standards

- SCPC
- DVB-S2



# Satellite Internet –

Provides network access in any part of the world where there are no other options available





# Satellite Services Affordable for Everyone



GPS - Trackers Ka-band for Consumers



# Stay Connected and Safe

## On the Go - Anywhere



Maritime leisure



Outdoor



Mountain tourism

# We cover needs across all existing and future systems

- We offer solutions for mass market
- We work with GEO, MEO and LEO
- We provide customers with services from different systems

GEO

MEO

LEO

# Our Team are the Experts in the Industry

✓ We recommend the best hardware options for your specific needs

✓ We analyze your requirements and provide turn-key solutions from purchase up to installation and operation

✓ We not only install HW, but analyze and optimize your network for the best performance

✓ We provide the solutions that meet the highest requirements: we are the partners of leading suppliers with access to the latest technologies

✓ We offer complex and the most suitable satellite solutions for every budget

✓ Our technical and commercial teams have all the experience to minimize your risks and maximize the return on your investment

# You can rely on Us, We Offer Full Support and Take Care of Every Detail



We develop and implement value-added services such as monitoring and predictive maintenance



We have up-to-date and practical experience (GEO, MEO, LEO)



We have a dedicated support team

# We Believe in Building Long-Term Relationships with Our Clients

18+

We have more than 18 years of experience in the Satellite Industry



We develop deep understanding of the customers' needs and requirements



We provide the best solutions that are cost-effective and that maximize efficiency



We believe sales is just the beginning of the journey. We work hand in hand with our customers during the whole project.



We have a friendly and professional team who are able to build a great rapport with our customers

# VSAT and MPLS Project in Iraq

Oil & Gas Client identified the following requirements for satellite telecommunication services



Setup of high quality and reliable network utilizing VSAT technology and MPLS network



Help desk system and network health monitoring



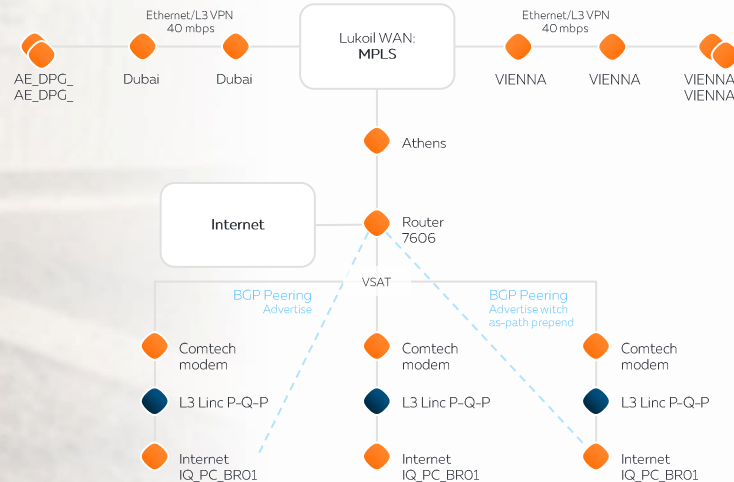
Unlimited symmetrical data and Voice services



No major complaints received from the Client

## WHAT X SAT DELIVERED?

1. Service: Delivered SCPC/SCPC with SLA 99.7% for teleport, round trip less than 700ms, Jitter less than 50ms.
2. Unlimited symmetrical data transmission service for access MPLS VPN service with guaranteed bandwidth not less than 40Mbps. With traffic prioritization and marking based on DSCP values in accordance to Company standards. Setup of network health monitoring and availability warning tools.
3. On site job: Antenna Installation with concrete foundation, lay PVC and trunks for cables, Outdoor unit fencing and door, strapping cables and pipe sealing, in door unit configuration and labeling.
4. Voice over IP service with Global Numbers for outgoing and incoming phone calls worldwide.
5. MPLS network interconnects Iraq VSAT stations via Cyprus with office in Dubai and Data center in Vienna. Supports QoS and BGP Peering.



[see more](#)

# Offshore Gas Exploration

To provide a satellite maritime solution. The client operates a number of rigs in Oman. Satellite connection is required for preventive maintenance and in case of emergency situations.

**Solution:** Client's request was to install fixed satellite phones inside the operation rooms for two platforms that were in different offshore locations at WEST BUKAH and BUKAH ALFA.

They wanted to eliminate the hassle of going up to the helideck every time they need to use the satellite phone. We provided them with the Iridium SAILOR SC4000 solution, the model used on their crew boats.

1

Site visit in the platform where the hardware needs to be installed and commissioned

- BUKAH ALFA - Platform required 28meters cable and DC power supply, antenna and below deck unit installation location are finalized.

- ALFA BUKHA - Platform required 20meters cable and DC power supply, antenna and below deck unit installation location are finalized.

2

Providing final quote to the customer including the DC power supply (if necessary) and ideal cable length from antenna to below deck unit

3

Cable Trunking and Installation of antenna/ below deck unit then commissioning, and testing

4

Result

Iridium Sailor SC4000 installation, commissioning and testing in offshore platforms. Due to external factors, we faced minor logistic issue on delivery of the hardware getting to the platforms, but managed to perform installation on time to satisfy the client. The project as a whole implementation of marine installation was successful.



[see more](#)

# We Care About Each of Our Client and Build A Great Rapport With Them





# CONTACT US

We propose tailor-made offers



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